

HOMESTEAD EXEMPTION

+ Essential Tax Freeze

HAYS COUNTY



For homeowners turning 65, specific tax jurisdictions in Hays County offer a freeze on property taxes — meaning taxes won't increase moving forward. Additionally, a Homestead Exemption can further reduce the taxable value of their home, leading to significant savings. Partnering with Patten Title can help you navigate these processes smoothly, setting you apart as a high-performing REALTOR®.

JURISDICTIONS THAT WILL FREEZE TAXES AT AGE 65

When your clients turn 65, these entities in Hays County will freeze their property taxes:

- DSISD (*Dripping Springs Independent School District*)
- HCISD (*Hays Consolidated Independent School District*)
- Hays County Special Road District
- ACC (*Austin Community College*)
- Hays County

WHAT DOES THIS TAX FREEZE MEAN?

A tax freeze locks in the property tax amount at the time your client turns 65, ensuring it won't increase, even if property values rise. This applies specifically to the entities listed above.

Homestead Exemption: These jurisdictions also offer a reduction in the Homestead Exemption,

available to all qualifying homeowners, which lowers the taxable value of the property, reducing the overall tax bill.

More info on Homestead Tax Exemptions



WHY IS THIS INFORMATION CRUCIAL TO YOUR BUSINESS?

As a top REALTOR®, your clients rely on you to not only find their dream homes but also to maximize their financial benefits. Ensuring they take full advantage of the tax freeze and Homestead Exemption can provide significant long-term savings.

Action to Support Clients



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STRATEGIC ACTION STEPS THAT YOU CAN TAKE TO SUPPORT YOUR CLIENTS:

Proactively Educate Your Clients: Ensure your clients aged 65 and older are fully informed about the tax freeze and Homestead Exemption benefits. This demonstrates your commitment to their financial well-being and builds trust.

Analyze Property Tax Records: Go the extra mile by reviewing your clients' property tax information. Confirm that the tax freeze has been applied where eligible, and if not, take the initiative to assist them in correcting it.

Leverage These Benefits as a Competitive Advantage: Use the tax freeze and Homestead Exemption as unique selling points when marketing properties to older buyers. Highlighting these savings opportunities can make properties more appealing and demonstrate your value and expertise as a REALTOR®.

Provide Expert Guidance Through the Process:

Offer hands-on assistance in navigating the application process for tax freezes and exemptions. By directly facilitating this, you enhance your service offering and reinforce your status as a trusted advisor.

Stay Ahead of the Curve: Continuously educate yourself on local tax laws and exemptions to provide cutting-edge advice. Your ability to keep clients informed about valuable financial opportunities will solidify your reputation as a high-performing, client-focused REALTOR®.

Partner with Patten Title: Collaborate closely with Patten Title to provide comprehensive support for your clients. Our team can assist with the intricate details of applying for tax freezes and exemptions, ensuring a seamless experience for your clients, and enhancing your service offering.

Helping clients capitalize on tax freezes and Homestead Exemptions is more than just a value-added service—it's an essential component of the high-performing realtor's toolkit. By partnering with Patten Title and ensuring these benefits are applied, you not only safeguard your clients' financial interests but also enhance your reputation for excellence in the real estate industry.



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