

Hello!

WE ARE PATTEN TITLE.

LET US TAKE A MOMENT
TO INTRODUCE OURSELVES.



PATTEN
TITLE COMPANY

WHO WE ARE

Patten Title Company is a full-service, Texas-based title company serving all real estate title needs. Its story began nearly two decades ago, when founder Ashley Patten took a leap of faith by partnering with his law school roommate to open and operate his first fee office in Houston, Texas. What started as a small title office in Houston's Galleria area quickly became recognized by the real estate industry as the largest fee office network in Texas.

By 2008, the company had expanded its staff count and grown revenues tremendously. When the recession and subsequent mortgage meltdown occurred, Patten was severely impacted, like many businesses across the country. Patten innovated, expanded market reach, and strategized to create new revenue streams. The focus shifted to high-end real-estate agents, investor driven purchases, institutional buyers, builders, and developers. Expanding its network into different market niches, prompted unprecedented growth. To this day, one of Ashley Patten's proudest moments was being able to keep all staff members onboard during a time when so many were out of work. Between 2011 and 2016, the company saw double-digit growth. With endless potential on the horizon, on April 1st 2019, Patten Law Firm transitioned to Patten Title Company, a premiere boutique title agency, offering superior title and escrow services across Texas.

As Patten Title continued to grow, so did the company's internal needs. "Pattens People First" approach means just that; people come first. Patten Title is proud to provide team members with the best resources to foster their professional growth. It's passion for people earned Patten Title finalist positions in The Business Journal's "Best Places to Work" in both 2020 and 2021. In addition, President Eric Fontanot was recognized as one of the Houston Business Journal's Most Admired CEOs for the year 2020, a testament to the company's culture, particularly during a taxing and strenuous time, worldwide.

In 2021, Patten expanded its reach by acquiring Celebrity Title. The company now holds multiple locations throughout the Gulf Coast and Central Texas regions. While the days of being a small startup fee office have come and gone, Patten Title's core values and principles remain intact and steadfast to its phenomenal success and future growth.





Our Three Uniques



A TRUE
PARTNER

We both benefit when the file closes and since we recognize this is a service that we provide, we have to be willing to work just as hard as you do to get this file closed.



SOLUTIONS
ORIENTED

Part of being a True Partner is being able to create value by finding solutions to problems or obstacles that slow you down or even might keep you from closing. We do everything we can to turn no's into yes's.



VIIP
SERVICE

Very Intensive Individualized Professional Services. We take a deep dive into your business and help support your development and growth by sharing our knowledge, tools and resources. We build a plan together, because no two businesses are alike and no two plans should be either.

Real Title Solutions

OUR CORE VALUES



ACCOUNTABILITY

- Doing what you say you will when you say you will
- Owner's mentality, this is our company



VIIP SERVICE

- Very Intensive Individualized Professional Service
- Treating everyone with courtesy and respect – always
- Never too formal, but always perfectly professional
- Knowing each customer, what they expect and how to accommodate



AUTHENTICALLY HUMBLE

- Service mentality
- Honest to a fault
- Happy to give and expect nothing in return
- Does not put on airs



TEAMWORK

- Always rowing in the same direction
- Reliance on one another to help get the job done
- Encouraging one another to work together as individual teams and as a company



ALWAYS SEEKING TO IMPROVE

- Accepting new challenges
- Willing to break out of comfort zones
- Always willing to find, learn, and recall answers to the not-so-ordinary scenarios



CREATING

growth + purpose FOR OUR PEOPLE

Two decades ago, our story began with a group of individuals that became a team, and soon a team that became a family. With talent, hustle, and grit, success as a title insurance company was the only option. Since our inception, we shared one common goal: provide an unmatched level of service in the title industry.

At Patten Title, we know that our success is highly dependent on working with the best talent in our industry. We are consistently further strengthening our commitment to a team-first workplace and elevating the customer experience. At its core, Patten Title is about its people. Plain and simple. The company culture is what drives its brisk growth and plans for the future, and what sets us apart from other agencies. We are experts in our field, but we don't take ourselves too seriously.



With members on the team gauging 15+ year tenures, the company's leadership team prioritize celebrating and nurturing the team members, companywide. It is this synergy that trickles down and effectively nurtures our client relationships. In fact, one of the company's three uniques is being a True Partner to our clients and part of that is being able to create value by finding solutions to problems or obstacles that slow producers down or might even keep them from closing. Any title agency will tell you it's growth and profits stem from client relationships and referrals. But it comes down to more than Patten Title's unique strategies and streamlined platforms. It all comes down to our people as we strive to build *growth and purpose for each individual.*

Real Title Solutions



At Patten Title Company, we know that you want to be a Real Estate Phenom. In order to do that, you need a reliable, efficient and proactive title partner who gets you to your closing without the chaos.

The problem is you can waste time micromanaging the closing process and your reactive title company, which can make you feel frustrated, overworked, and overwhelmed.

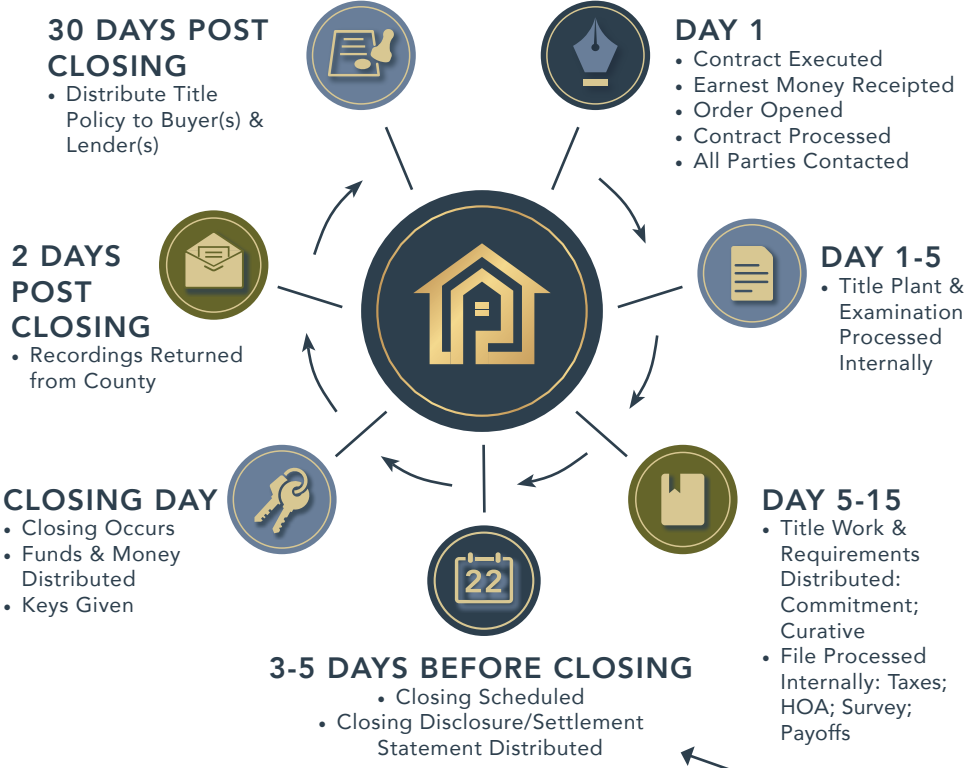
We believe that closing on time shouldn't cost your time and part of being a *True Partner* is being able to create value by finding solutions to problems or obstacles that slow you down or might even keep you from closing.

We understand that your time is valuable, and you'd rather spend it on you, rather than taking care of us, which is why we have closed hundreds of thousands title transactions in our 20+ years in the market.

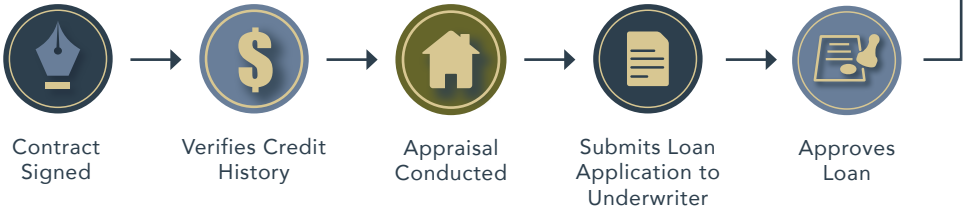
Stop wasting your personal and professional time and instead close on your time and on your terms with Patten Title.



PATTEN PROVEN PROCESS



Process of Your Mortgage Lender:



Patten's Toolkit



The only secure, cloud-based real estate platform designed specifically to provide seamless closing experiences for real estate agents & their clients.



Designed to alleviate the industry's reliance on in-person, web-based and ACH transactions. This patented platform deposits earnest & option money right from your clients' smart device.



A powerful, web-based tool that provides instant access to comprehensive property information in one convenient location. The data and reports available in TitlePro247 help you enhance your farming neighborhood expertise, build stronger buyer and seller relationships, and ultimately increase your sales.



STATISTICS DASHBOARD

Our dynamic dashboard offers live data so you can pull reports and historical data pertinent to a certain county, city, zip code or even MLS area. Look for trends and metrics in this fluctuating market that can set your strategy and business apart utilizing our tool unlike any other. *Only applicable to Central Texas market.*

zonability

Unique data used to assist realtors & their clients to understand a property's potential. A tool especially useful for buyers to make an informed decision and avoid purchasing a property with significant and undesirable changes moving in next door! *Only applicable to Central Texas market.*



Utilizing the top tools in the industry, we've ensured your closing is efficient and on time. With hundreds of thousands title transactions and counting, we've increased your productivity by eliminating unnecessary obstacles.



A solution created to combat wire fraud nationally. Conduct real-time identity verification and bank account confirmation so that closing funds are safely received by the proper parties.



Take your business to the next level with the industry's only FREE marketing resource of its kind - Breakthrough Broker. Instantly build your brand with predesigned materials for print, email, and social media activity.



PattApp ONE

Calculate buyer estimates for monthly payments & closing costs. Run a net sheet for your seller from anywhere, in seconds. Attract new prospects on social media with dynamic infographics, consumer calculator, & photo lenses.



PROPERTY PROFILES

It's important to be as resourceful as possible to our clients and partners. That's why we offer Property Profiles - a custom built profile entailing pertinent details about any property you are managing like school and district information, relative guides and property stats. *Only applicable to Central Texas market.*

Real Title Solutions



CLOSING OPTIONS

*We have multiple closing options
for your convenience.*



IN-OFFICE CLOSING

We welcome you to come into our beautiful offices to sign your documents.



MOBILE NOTARIES

We know you're busy, so we can arrange mobile notaries to come to you and perform notarizations at a fee.



DOCUSIGN

Cash buyers can sign their documents without leaving their desk via DocuSign.



REMOTE ONLINE NOTARY

If a lender will allow it, both buyers and sellers can use a remote online notary.



OUR UNDERWRITERS

Our underwriters are an extension of the Patten Title family and we are proud to partner with four large and well respected title insurance underwriters in the industry. Having multiple insurers allows you as a client to rest assured that we can find favorable underwriting guidelines to best handle complicated title issues, without the limitations of having a single insurer.

We draw on the most comprehensive and accurate real estate related services in the state. Collectively, our underwriters possess vast expertise and a wide-ranging selection of title and settlement services for accurate, efficient and cost-effective solutions. They provide comprehensive title insurance, closing/settlement, property data, and technology solutions all while meeting demands for efficient and timely processing.

For assurance and security, we draw on unequalled financial strength to back your policy. Our underwriters have combined policyholder's capital surplus in excess of 2.7 billion dollars, which means there is not a transaction too large for our agency to handle.



Real Title Solutions



Real Title Solutions



A TRUE
PARTNER



SOLUTIONS
ORIENTED



VIIP
SERVICE

PattenTitle.com

